

The logo graphic for Flutter Entertainment PLC, consisting of several overlapping geometric shapes in shades of blue and dark blue, forming a stylized 'F' or similar abstract shape.

FLUTTER

ENTERTAINMENT PLC

**Investor education presentation: IFRS to US GAAP
conversion**

29 February 2024

Flutter

IFRS to US GAAP conversion

Overview

- For the fiscal year 2023, expected to be announced on 26 March 2024, and going forward the Group will report:
 - US GAAP rather than IFRS
 - its presentation currency in US dollars rather than pound sterling
- This pack includes financial information recast on this new basis for periods 2021, 2022 and 2023 H1

FY 2024 segmental reporting changes

- From 1 January 2024, PokerStars US will be included in the International division for reporting purposes reflecting how the business is now managed. This change will not be reflected in fiscal year 2023 reporting and is therefore not reflected in the historic comparative information provided in this pack. This will be effective for Q1 2024 reporting, at which point historic comparatives will be recast. As such, please refer to page 23 in this pack where a summary of PokerStars US historical financial information is provided enabling adjustments to be made after fiscal year 2023 reporting, but ahead of Q1 2024 reporting. To make these adjustments the PokerStars US numbers provided must be added to the International segment and subtracted from the US segment numbers.
- Additionally, from 1 January 2024 Adjusted EBITDA (when presented on both a segment and consolidated basis) will exclude the cost of share based payments to align with how most US companies report Adjusted EBITDA. The term 'Further Adjusted EBITDA' throughout this pack reflects this change, i.e. it excludes the cost of share based payments. The quarterly segmental cost data within this pack is also provided on an ex-share based payments basis. This change will be effective for Q1 2024 reporting, at which point Adjusted EBITDA will exclude share based payments and the term Further Adjusted EBITDA will become redundant.
- This document contains unaudited financial information for H1 2023 and has been provided to assist with understanding the changes made to the presentation of our financial information as a consequence of our US listing. Information from fiscal years 2021 and 2022 have been extracted from the 2021/2022 annual report and accounts.
- Due to rounding, numbers presented throughout this document may not add up precisely to the totals provided and percentages may not precisely reflect the absolute figures.

Note: Adjusted net profit attributable to Flutter shareholders, adjusted earnings per share and UKI cost splits were updated in the KPI pack published on March 26, 2024 consequent to the release of our audited reported financial information. The profit and EPS changes have been updated in this pack but not the UKI cost splits.



Key financial metrics – IFRS and US GAAP

IFRS Captions	HI 2023	FY 2022	HI 2023	FY 2022	HI 2023	FY 2022	US GAAP Captions
	IFRS	IFRS	US GAAP	US GAAP	US GAAP	US GAAP	
	£m	£m	£m	£m	\$m	\$m	
Revenue	4,809	7,693	4,801	7,706	5,919	9,463	Revenue
Profit/(loss) for the period	128	(305)	(43)	(310)	(47)	(370)	Net profit/(loss)
Adjusted EBITDA	823	1,045	712	930	878	1,142	Adjusted EBITDA ¹
Further Adjusted EBITDA	894	1,168	797	1,053	985	1,289	Further Adjusted EBITDA ²
Earnings/(loss) per share (£)	0.74	(1.71)	(0.19)	(2.04)	(0.20)	(2.44)	Earnings /(loss) per share (£/\$)
Adjusted earnings per share (£)	2.38	1.89	1.90	2.26	2.38	2.79	Adjusted earnings per share ^{1,3} (£/\$)
Net debt	(4,634)	(4,644)	(4,667)	(4,689)	(5,911)	(5,674)	Net debt ¹

¹ See reconciliations of non-GAAP measures to the most directly comparable financial measure calculated in accordance with US GAAP from page 24.

² Further Adjusted EBITDA is defined as Adjusted EBITDA excluding share based compensation expense to reflect comparable numbers for the change taking effect from 1 January 2024. Further Adjusted EBITDA is reconciled to Adjusted EBITDA for each segment in the quarterly segment data from page 12.

³ Adjusted earnings per share was updated on March 26, 2024 consequent to the release of our audited reported financial information

Statutory Group income statement bridge to US GAAP and US dollars

Key adjustments: Statutory Group income statement bridge to US GAAP and US dollars

Cost Allocation:

Adjustments reflect the reclassification of operating costs to designated functions as US GAAP provides more guidance than IFRS on the classification of expenses by function or nature

- **Cost of sales** – costs directly associated with revenue-generating activities, e.g. staff costs in customer services, pricing and risk management, platform licence fees
- **Technology, research and development** – primarily technology costs that are not capitalized, e.g. third-party software and consulting services
- **Sales and marketing** – expenses associated with advertising and digital marketing including the compensation of sales and marketing personnel, e.g. TV media
- **General and administrative** – expenses not included above, e.g. legal, regulatory, finance, rent

Capitalized Development Costs (Capitalized Dev Costs):

- Partial reversal of capitalization as only costs incurred during development stages can be capitalized under US GAAP

Fox Option:

- The Fox Option to acquire an 18.6% equity interest in Fanduel until 2030 is treated as a liability

Share Based Payments:

- **Inception vs. Grant Date** – adjustments to reverse share based payment charges which in certain cases were commenced from the employee start date instead of the date of grant as required under US GAAP
- **Liability vs. Equity classification** – US GAAP has different requirements that lead to certain share based payment arrangements being classified as liabilities

Hedging:

- US GAAP does not permit using a component of a compound derivative as a hedging instrument and non derivative instruments cannot be used in cashflows

Other Adjustments:

- Adjustments include different accounting treatment for leases, income taxes, loan modifications and a higher threshold for recognizing deferred tax assets under US GAAP

Please refer to the accompanying excel spreadsheet for the FY 2021 IFRS income statement bridge to US GAAP and US dollars

Statutory Group income statement bridge to US GAAP and US dollars

H1 2023 IFRS income statement bridge to US GAAP and US dollars

IFRS captions	IFRS total	Cost Allocation	Capitalized Dev Costs	Fox Option	Share Based Payments	Hedging	Other Adjustments	US GAAP total	US GAAP total	US GAAP captions
	£m	£m	£m	£m	£m	£m	£m	£m	\$m	
Revenue	4,809	-	-	-	-	-	(8)	4,801	5,919	Revenue
Cost of sales	(2,008)	(468)	15	-	-	-	-	(2,460)	(3,032)	Cost of sales
Gross profit	2,801	(468)	15	-	-	-	(8)	2,341	2,887	Gross profit
Operating costs	(2,588)	2,588	-	-	-	-	-	-	-	
		(256)	(24)	-	1	-	-	(279)	(344)	Technology, research and development expenses
		(1,259)	-	-	-	-	-	(1,259)	(1,549)	Sales and marketing expenses
		(609)	-	-	(15)	-	(13)	(637)	(787)	General and administrative expenses
Operating profit	214	(4)	(9)	-	(14)	-	(21)	166	207	Operating profit
Financial income	15	(14)	-	(95)	-	67	-	(27)	(34)	Other (expense), net
Financial expense	(146)	18	-	-	-	(14)	(1)	(143)	(176)	Interest expense, net
Profit before tax	83	-	(9)	(95)	(14)	53	(22)	(4)	(2)	Loss before income taxes
Tax expense	45	-	-	-	9	-	(93)	(39)	(45)	Income tax expense
Profit for the year	128	-	(9)	(95)	(5)	53	(116)	(43)	(47)	Net loss

Statutory Group income statement bridge to US GAAP and US dollars

FY 2022 IFRS income statement bridge to US GAAP and US dollars

IFRS captions	IFRS total	Cost Allocation	Capitalized Dev Costs	Fox Option	Share Based Payments	Hedging	Other Adjustments	US GAAP total	US GAAP total	US GAAP captions
	£m	£m	£m	£m	£m	£m	£m	£m	\$m	
Revenue	7,693	-	-	-	-	-	13	7,706	9,463	Revenue
Cost of sales	(3,146)	(765)	22	-	-	-	-	(3,889)	(4,781)	Cost of sales
Gross profit	4,547	(765)	22	-	-	-	13	3,817	4,682	Gross profit
Operating costs	(4,607)	4,607	-	-	-	-	-	-	-	
		(402)	(43)	-	(2)	-	-	(447)	(552)	Technology, research and development expenses
		(2,450)	-	-	(1)	-	-	(2,450)	(3,014)	Sales and marketing expenses
		(994)	-	-	11	-	(8)	(991)	(1,204)	General and administrative expenses
Operating loss	(60)	(4)	(21)	-	8	-	5	(71)	(88)	Operating loss
Financial income	22	(74)	-	62	-	(17)	6	(1)	5	Other (expense) income, net
Financial expense	(237)	78	-	-	-	(25)	8	(176)	(212)	Interest expense, net
Loss before tax	(275)	-	(21)	62	8	(42)	22	(248)	(295)	Loss before income taxes
Tax expense	(30)	-	-	-	3	-	(35)	(62)	(75)	Income tax expense
Loss for the year	(305)	-	(21)	62	11	(42)	(13)	(310)	(370)	Net loss

Note: The 2022 operating expenses split was updated in the KPI pack published on March 26, 2024 to reflect changes to the UKI operating cost splits. This has no impact on total cost or Adjusted EBITDA.

US GAAP – Consolidated Group income statement

\$m	Q1 2021	Q2 2021	Q3 2021	Q4 2021	FY 2021	Q1 2022	Q2 2022	Q3 2022	Q4 2022	FY 2022	Q1 2023	Q2 2023	H1 2023
Sportsbook	1,055	1,212	1,105	1,140	4,512	1,111	1,341	1,215	1,649	5,316	1,667	1,725	3,392
iGaming	813	796	736	770	3,115	853	798	879	1,043	3,573	1,113	1,122	2,235
Other	179	184	150	169	682	144	148	133	150	574	139	154	292
Total revenue	2,047	2,191	1,992	2,079	8,308	2,108	2,287	2,227	2,842	9,463	2,919	3,000	5,919
Cost of sales	(918)	(970)	(962)	(1,031)	(3,881)	(1,081)	(1,091)	(1,166)	(1,443)	(4,781)	(1,541)	(1,490)	(3,032)
Gross profit	1,129	1,221	1,030	1,047	4,427	1,027	1,196	1,061	1,399	4,682	1,378	1,510	2,887
Technology, research and development expenses	(133)	(215)	(129)	(156)	(634)	(133)	(156)	(109)	(154)	(552)	(168)	(176)	(344)
Sales & marketing expenses	(726)	(706)	(653)	(735)	(2,819)	(751)	(685)	(681)	(897)	(3,014)	(882)	(667)	(1,549)
General and administrative expenses	(157)	(547)	(476)	(244)	(1,423)	(277)	(245)	(359)	(323)	(1,204)	(342)	(444)	(786)
Operating profit / (loss)	113	(246)	(229)	(87)	(447)	(134)	110	(88)	24	(88)	(14)	224	207
Other (expense) income, net	88	(16)	97	(68)	101	91	(27)	31	(91)	5	(45)	11	(34)
Interest expense, net	(53)	(54)	(107)	(0)	(214)	(41)	(35)	(52)	(84)	(212)	(92)	(83)	(176)
Profit/(loss) before tax	148	(316)	(239)	(156)	(562)	(84)	48	(109)	(150)	(295)	(151)	152	(2)
Income tax (expense) / benefit	(27)	(201)	15	19	(194)	(21)	(28)	(92)	66	(75)	(98)	53	(45)
Net profit / (loss)	121	(516)	(224)	(137)	(756)	(105)	19	(201)	(84)	(370)	(249)	205	(47)

Note: The 2022 operating expenses split was updated in the KPI pack published on March 26, 2024 to reflect changes to the UKI operating cost splits. This has no impact on total cost or Adjusted EBITDA.

Segmental reporting

Key adjustments: Segment revenue and Adjusted EBITDA bridge to US GAAP and US dollars

Revenue Allocation:

Segment revenue adjustments reflect the reclassification of revenue streams as US GAAP provides more guidance on revenue categories. Revenue streams reclassified as 'other':

- US – TVG and daily fantasy sports
- UK&I - exchange
- International – exchange, B2B and daily fantasy sports

Capitalized Development Costs (Capitalized Dev Costs):

- Partial reversal of capitalization as only costs incurred during development stages can be capitalized under US GAAP

Share Based Payments:

- **Inception vs. Grant Date** – adjustments to reverse share based payment charges which in certain cases were commenced from the employee start date instead of the date of grant as required under US GAAP
- **Liability vs. Equity classification** – US GAAP has different requirements that lead to certain share based payment arrangements being classified as liabilities

Leases:

- Lease adjustments reflect operating lease costs charged through operating expenses as these are not included as amortisation and interest expenses as they were previously under IFRS

Other Adjustments:

- Adjustments mainly consist of mark to market adjustments, as under US GAAP open bets are not treated as derivatives

Please refer to the accompanying excel spreadsheet for the FY 2022 Group and segmental revenue and Adjusted EBITDA bridges to US GAAP and US dollars

Segmental reporting

Group – H1 2023 revenue and Adjusted EBITDA bridge to US GAAP and US dollars

IFRS Captions	IFRS Total	Revenue Allocation	Capitalized Dev Costs	Share Based Payments	Leases	Other Adjustments	US	US GAAP	US GAAP Captions
							GAAP total	total	
	£m	£m	£m	£m	£m	£m	£m	\$m	
Sports revenue	2,996	(238)	-	-	-	(7)	2,751	3,392	Sportsbook
Gaming revenue	1,813	-	-	-	-	-	1,812	2,235	iGaming
		238	-	-	-	-	238	292	Other
Total revenue	4,809	-	-	-	-	(8)	4,801	5,919	Total revenue
Adjusted EBITDA	823	-	(24)	(15)	(61)	(11)	712	878	Adjusted EBITDA ¹
Adjusted EBITDA margin	17.1%						14.8%	14.8%	Adjusted EBITDA margin ¹
								985	Further Adjusted EBITDA ¹
								16.6%	Further Adjusted EBITDA margin ¹

US – H1 2023 revenue and Adjusted EBITDA bridge to US GAAP and US dollars²

IFRS Captions	IFRS Total	Revenue Allocation	Capitalized Dev Costs	Share Based Payments	Leases	Other Adjustments	US	US GAAP	US GAAP Captions
							GAAP total	total	
	£m	£m	£m	£m	£m	£m	£m	\$m	
Sports revenue	1,371	(118)	-	-	-	-	1,253	1,545	Sportsbook
Gaming revenue	426	-	-	-	-	-	426	525	iGaming
		118	-	-	-	-	118	144	Other
Total revenue	1,797	-	-	-	-	-	1,796	2,213	Total revenue
Adjusted EBITDA	49	-	-	(8)	(17)	(4)	20	27	Adjusted EBITDA
Adjusted EBITDA margin	2.8%						1.1%	1.2%	Adjusted EBITDA margin
								82	Further Adjusted EBITDA ¹
								3.7%	Further Adjusted EBITDA margin ¹

Segmental reporting

UK&I – H1 2023 revenue and Adjusted EBITDA bridge to US GAAP and US dollars

IFRS Captions	IFRS Total	Revenue	Capitalized	Share Based	Leases	Other	US	US GAAP	US GAAP Captions
		Allocation	Dev Costs	Payments		Adjustments	GAAP total	total	
	£m	£m	£m	£m	£m	£m	£m	\$m	
Sports revenue	709	(73)	-	-	-	(6)	630	777	Sportsbook
Gaming revenue	533	-	-	-	-	-	533	658	iGaming
	-	73	-	-	-	-	73	90	Other
Total revenue	1,242	-	-	-	-	(6)	1,236	1,525	Total revenue
Adjusted EBITDA	396	-	(8)	-	(24)	(6)	358	442	Adjusted EBITDA
Adjusted EBITDA margin	31.9%						29.0%	29.0%	Adjusted EBITDA margin
								455	Further Adjusted EBITDA ¹
								29.8%	Further Adjusted EBITDA margin ¹

Australia – H1 2023 revenue and Adjusted EBITDA bridge to US GAAP and US dollars

IFRS Captions	IFRS Total	Revenue	Capitalized	Share Based	Leases	Other	US	US GAAP	US GAAP Captions
		Allocation	Dev Costs	Payments		Adjustments	GAAP total	total	
	£m	£m	£m	£m	£m	£m	£m	\$m	
Sports revenue	601	-	-	-	-	(1)	600	740	Sportsbook
Gaming revenue	-	-	-	-	-	-	-	-	iGaming
	-	-	-	-	-	-	-	-	Other
Total revenue	601	-	-	-	-	(1)	600	740	Total revenue
Adjusted EBITDA	158	-	(3)	-	(1)	(1)	153	189	Adjusted EBITDA
Adjusted EBITDA margin	26.4%						25.5%	25.5%	Adjusted EBITDA margin
								193	Further Adjusted EBITDA ¹
								26.0%	Further Adjusted EBITDA margin ¹

Segmental reporting

International – H1 2023 revenue and Adjusted EBITDA bridge to US GAAP and US dollars²

IFRS Captions	IFRS Total	Revenue Allocation	Capitalized Dev Costs	Share Based Payments	Leases	Other Adjustments	US GAAP total	US GAAP total	US GAAP Captions
	£m	£m	£m	£m	£m	£m	£m	\$m	
Sports revenue	315	(47)	-	-	-	-	268	330	Sportsbook
Gaming revenue	854	-	-	-	-	-	854	1,052	iGaming
		47	-	-	-	-	47	58	Other
Total revenue	1,169	-	-	-	-	-	1,169	1,440	Total revenue
Adjusted EBITDA	284	-	(13)	(7)	(15)	(1)	248	305	Adjusted EBITDA
Adjusted EBITDA margin	24.3%						21.2%	21.2%	Adjusted EBITDA margin
								330	Further Adjusted EBITDA ¹
								22.9%	Further Adjusted EBITDA margin ¹

¹ See reconciliations of non-GAAP measures to the most directly comparable financial measure calculated in accordance with US GAAP from page 24. Further Adjusted EBITDA is reconciled to Adjusted EBITDA for each segment in the quarterly segment data from page 12.

² From 1 January 2024, the Group will move PokerStars US to be reported in the International division reflecting how the business is now managed. See 'FY 2024 segmental reporting changes' section on page 2 for details.

Quarterly segmental information

Group - revenue and Adjusted EBITDA US GAAP													
\$m (except AMPS and %)	Q1 2021	Q2 2021	Q3 2021	Q4 2021	FY 2021	Q1 2022	Q2 2022	Q3 2022	Q4 2022	FY 2022	Q1 2023	Q2 2023	H1 2023
Average monthly players ('000s)	7,868	8,191	7,811	8,715	8,146	9,522	9,747	9,596	12,114	10,245	12,349	12,222	12,285
Sportsbook stakes	11,997	11,643	11,590	14,180	49,410	15,045	13,593	12,105	17,583	58,327	18,589	15,582	34,171
Sportsbook net revenue margin	8.8%	10.4%	9.5%	8.0%	9.1%	7.4%	9.9%	10.0%	9.4%	9.1%	9.0%	11.1%	9.9%
Sportsbook	1,055	1,212	1,105	1,140	4,513	1,111	1,341	1,215	1,649	5,316	1,667	1,725	3,392
iGaming	813	796	736	770	3,115	853	798	879	1,043	3,573	1,113	1,122	2,235
Other	179	184	150	169	681	144	147	133	150	574	139	154	292
Total revenue	2,047	2,191	1,992	2,078	8,308	2,108	2,287	2,227	2,842	9,463	2,918	3,000	5,919
Adjusted EBITDA ¹	380	29	238	238	886	137	401	217	388	1,142	310	568	878
Adjusted EBITDA margin ¹	18.6%	1.3%	12.0%	11.5%	10.7%	6.5%	17.5%	9.7%	13.6%	12.1%	10.6%	18.9%	14.8%
Share based payments	7	402	47	27	484	42	30	59	17	147	43	64	107
Further Adjusted EBITDA¹	387	430	286	266	1,369	178	430	276	405	1,289	352	632	985
Further Adjusted EBITDA margin¹	18.9%	19.6%	14.3%	12.8%	16.5%	8.5%	18.8%	12.4%	14.2%	13.6%	12.1%	21.1%	16.6%
Corporate - Adjusted EBITDA US GAAP													
Adjusted EBITDA	(46)	(38)	(33)	(35)	(151)	(41)	(34)	(50)	(16)	(141)	(38)	(47)	(86)
Share based payments	4	4	3	3	14	3	4	4	3	14	3	6	10
Further Adjusted EBITDA¹	(42)	(33)	(29)	(32)	(137)	(38)	(29)	(46)	(13)	(127)	(35)	(41)	(76)

Quarterly segmental information

US - revenue and Adjusted EBITDA US GAAP ²													
\$m (except AMPS and %)	Q1 2021	Q2 2021	Q3 2021	Q4 2021	FY 2021	Q1 2022	Q2 2022	Q3 2022	Q4 2022	FY 2022	Q1 2023	Q2 2023	HI 2023
Average monthly players ('000s)	1,648	1,292	1,312	1,975	1,557	2,359	2,016	1,860	3,039	2,319	3,449	2,789	3,119
Sportsbook stakes	3,743	3,294	2,907	5,531	15,474	7,650	6,556	5,279	9,544	29,029	10,943	8,181	19,124
Sportsbook net revenue margin	4.4%	8.2%	6.3%	6.6%	6.4%	4.2%	7.9%	8.6%	8.6%	7.3%	7.0%	9.6%	8.1%
Sportsbook	166	271	184	365	985	318	517	456	818	2,109	762	783	1,545
iGaming	137	141	132	159	568	184	180	179	218	761	262	262	525
Other	94	96	74	98	362	78	77	73	88	316	71	74	144
Total revenue	397	507	389	622	1,915	580	775	708	1,124	3,187	1,095	1,118	2,213
Adjusted EBITDA	(113)	(367)	(170)	(61)	(711)	(203)	14	(103)	(55)	(347)	(95)	122	27
<i>Adjusted EBITDA margin</i>	<i>(28.5%)</i>	<i>(72.3%)</i>	<i>(43.6%)</i>	<i>(9.9%)</i>	<i>(37.1%)</i>	<i>(35.0%)</i>	<i>1.8%</i>	<i>(14.6%)</i>	<i>(4.9%)</i>	<i>(10.9%)</i>	<i>(8.7%)</i>	<i>10.9%</i>	<i>1.2%</i>
Share based payments	(6)	385	24	19	421	22	7	27	28	84	24	31	56
Further Adjusted EBITDA¹	(119)	18	(146)	(42)	(289)	(180)	21	(76)	(27)	(263)	(71)	153	82
Further Adjusted EBITDA margin¹	(30.1%)	3.5%	(37.5%)	(6.7%)	(15.1%)	(31.1%)	2.7%	(10.7%)	(2.4%)	(8.2%)	(6.5%)	13.7%	3.7%
Additional information: Segment cost of sales and operating expenses (excluding share based payments)													
Cost of sales	230	267	219	316	1,032	382	443	432	590	1,848	662	623	1,284
Technology, research and development expenses	28	24	24	45	121	28	28	6	51	112	50	32	83
Sales & marketing expenses	252	166	232	279	929	300	230	252	418	1,200	378	224	602
General and administrative expenses	6	32	59	25	123	51	54	93	93	290	76	86	162

Quarterly segmental information

UK&I – revenue and Adjusted EBITDA US GAAP													
\$m (except AMPS and %)	Q1 2021	Q2 2021	Q3 2021	Q4 2021	FY 2021	Q1 2022	Q2 2022	Q3 2022	Q4 2022	FY 2022	Q1 2023	Q2 2023	HI 2023
Average monthly players ('000s)	3,167	3,440	3,060	2,946	3,153	3,627	3,781	3,459	3,973	3,710	4,024	4,108	4,066
Online sportsbook stakes	4,249	3,916	3,119	3,137	14,421	3,072	2,774	2,250	2,616	10,714	2,820	2,826	5,646
Online sportsbook net revenue margin	10.6%	10.7%	9.8%	7.2%	9.7%	9.8%	11.6%	10.4%	9.3%	10.2%	11.0%	11.8%	11.4%
Retail sportsbook stakes	3	287	503	448	1,241	442	455	376	396	1,669	420	440	860
Retail sportsbook net revenue margin	(6.1%)	12.7%	12.5%	12.8%	12.6%	13.4%	13.1%	13.9%	13.8%	13.5%	15.4%	15.1%	15.3%
Total sportsbook stakes	4,252	4,203	3,622	3,585	15,662	3,515	3,229	2,626	3,012	12,382	3,240	3,266	6,506
Sportsbook net revenue margin	10.6%	10.8%	10.1%	7.9%	9.9%	10.2%	11.8%	10.9%	9.9%	10.7%	11.6%	12.3%	11.9%
Revenue													
Online sportsbook	450	419	305	225	1,400	300	321	233	244	1,097	312	334	646
Online iGaming	271	259	231	232	993	273	270	254	282	1,078	290	310	600
Other	60	59	49	40	208	38	44	35	35	152	41	49	90
Total online revenue	781	737	584	497	2,600	611	634	522	560	2,327	643	693	1,336
Retail sportsbook	(0)	37	63	57	156	59	60	52	55	226	65	66	131
Retail Gaming	(0)	22	31	30	82	29	28	25	28	111	28	29	58
Other	-	-	-	-	-	-	-	-	-	-	-	-	-
Total retail revenue	(0)	58	93	87	239	88	88	78	83	337	93	96	189
Sportsbook	450	456	368	283	1,556	359	380	286	298	1,323	376	400	777
Gaming	271	281	261	262	1,075	302	298	279	310	1,189	319	339	658
Other	60	59	49	40	208	38	44	35	35	152	41	49	90
Total revenue	781	796	677	585	2,839	699	722	600	643	2,664	736	788	1,525
Adjusted EBITDA	244	229	174	135	781	151	236	173	198	757	202	240	442
Adjusted EBITDA margin	31.2%	28.8%	25.6%	23.0%	27.5%	21.5%	32.7%	28.9%	30.7%	28.4%	27.4%	30.4%	29.0%
Share based payments	4	4	4	5	16	3	5	4	6	19	4	9	13
Further Adjusted EBITDA¹	247	233	178	139	798	154	241	178	204	777	206	249	455
Further Adjusted EBITDA margin¹	31.7%	29.3%	26.3%	23.8%	28.1%	22.0%	33.4%	29.6%	31.6%	29.1%	28.0%	31.6%	29.8%
Additional information: Segment cost of sales and operating expenses (excluding share based payments)													
Cost of sales	271	289	259	224	1,043	267	260	204	215	946	264	275	539
Technology, research and development expenses	49	47	35	30	161	40	42	32	21	135	36	37	73
Sales & marketing expenses	149	164	140	151	605	159	136	116	130	542	153	143	297
General and administrative expenses	65	62	65	41	233	78	43	70	74	265	77	84	161

Note: The UKI 2022 operating expenses split was updated in the KPI pack published on March 26, 2024 to reflect changes to the UKI operating cost splits. This has no impact on total cost or Adjusted EBITDA.

Quarterly segmental information

Australia- revenue and Adjusted EBITDA US GAAP													
\$m (except AMPS and %)	Q1 2021	Q2 2021	Q3 2021	Q4 2021	FY 2021	Q1 2022	Q2 2022	Q3 2022	Q4 2022	FY 2022	Q1 2023	Q2 2023	HI 2023
Average monthly players ('000s)	831	982	1,086	1,133	1,008	915	1,072	1,100	1,275	1,090	993	1,139	1,066
Sportsbook stakes	3,379	3,561	4,581	4,563	16,084	3,387	3,377	3,377	3,767	13,908	3,143	2,959	6,102
Sportsbook net revenue margin	11.4%	12.0%	11.2%	10.0%	11.1%	11.5%	12.0%	11.1%	10.3%	11.2%	11.2%	13.2%	12.1%
Sportsbook	385	429	513	455	1,782	390	404	374	389	1,558	351	389	740
iGaming	-	-	-	-	-	-	-	-	-	-	-	-	-
Other	-	-	-	-	-	-	-	-	-	-	-	-	-
Total revenue	385	429	513	455	1,782	390	404	374	389	1,558	351	389	740
Adjusted EBITDA	147	129	183	139	598	140	141	96	100	477	84	105	189
<i>Adjusted EBITDA margin</i>	<i>38.2%</i>	<i>30.1%</i>	<i>35.7%</i>	<i>30.5%</i>	33.6%	<i>35.8%</i>	<i>34.9%</i>	<i>25.7%</i>	<i>25.6%</i>	30.6%	<i>23.9%</i>	<i>27.0%</i>	25.5%
Share based payments	2	2	2	2	7	1	3	2	2	8	1	2	4
Further Adjusted EBITDA¹	149	131	185	140	605	141	144	99	102	485	85	108	193
Further Adjusted EBITDA margin¹	38.7%	30.6%	36.0%	30.8%	34.0%	36.1%	35.6%	26.4%	26.1%	31.1%	24.2%	27.6%	26.0%
Additional information: Segment cost of sales and operating expenses (excluding share based payments)													
Cost of sales	177	202	235	240	855	184	185	189	195	754	187	198	385
Technology, research and development expenses	7	8	7	9	31	6	8	7	7	28	10	6	16
Sales & marketing expenses	41	69	65	57	232	46	54	63	66	229	52	57	109
General and administrative expenses	10	19	21	9	59	12	13	17	19	62	16	21	37

Quarterly segmental information

\$m (except AMPS and %)	International- revenue and Adjusted EBITDA US GAAP ²												
	Q1 2021	Q2 2021	Q3 2021	Q4 2021	FY 2021	Q1 2022	Q2 2022	Q3 2022	Q4 2022	FY 2022	Q1 2023	Q2 2023	H1 2023
Average monthly players ('000s)	2,223	2,476	2,353	2,661	2,428	2,622	2,878	3,176	3,827	3,126	3,884	4,186	4,035
Sportsbook stakes	623	585	481	501	2,190	494	431	823	1,260	3,008	1,263	1,175	2,438
Sportsbook net revenue margin	8.7%	9.6%	8.5%	7.7%	8.7%	9.0%	9.1%	12.1%	11.4%	10.8%	14.1%	13.0%	13.6%
Sportsbook	54	56	41	39	190	44	39	100	143	326	178	152	330
iGaming	405	375	344	348	1,472	367	319	421	515	1,622	531	521	1,052
Other	25	29	27	30	111	28	26	25	27	107	27	31	58
Total revenue	484	459	412	417	1,772	439	385	546	685	2,055	736	704	1,440
Adjusted EBITDA	148	74	84	62	368	90	43	101	161	395	157	148	305
<i>Adjusted EBITDA margin</i>	<i>30.7%</i>	<i>16.2%</i>	<i>20.2%</i>	<i>14.8%</i>	20.8%	<i>20.5%</i>	<i>11.3%</i>	<i>18.4%</i>	<i>23.5%</i>	19.2%	<i>21.4%</i>	<i>21.0%</i>	21.2%
Share based payments	5	7	14	(1)	25	11	11	21	(22)	22	10	15	25
Further Adjusted EBITDA¹	153	81	98	61	393	102	54	122	139	417	167	164	330
Further Adjusted EBITDA margin¹	31.6%	17.6%	23.7%	14.6%	22.1%	23.2%	14.0%	22.3%	20.3%	20.3%	22.7%	23.2%	22.9%
Additional information: Segment cost of sales and operating expenses (excluding share based payments)													
Cost of sales	168	170	171	173	682	175	155	235	326	891	341	312	653
Technology, research and development expenses	30	32	36	41	138	33	35	38	56	163	42	64	105
Sales & marketing expenses	93	119	66	98	376	91	99	94	140	425	117	112	228
General and administrative expenses	40	57	42	45	184	38	41	56	23	158	70	53	123

¹ See reconciliations of non-GAAP measures to the most directly comparable financial measure calculated in accordance with US GAAP from page 24. Further Adjusted EBITDA is defined as Adjusted EBITDA excluding share based payments expense to reflect comparable numbers for the accounting policy change taking effect from 1 January 2024.

² From 1 January 2024, the Group will move PokerStars US to be reported in the International division reflecting how the business is now managed. See 'FY 2024 segmental reporting changes' section on page 2 for details.

Condensed Group balance sheet bridge to US GAAP and US dollars

Key adjustments: Statutory Group balance sheet bridge to US GAAP and US dollars

Balance Sheet Reclass:

Adjustments reflect the reclassification of assets and liabilities to US GAAP balance sheet captions

- Other receivables including prepayments reclassified from 'trade and other receivables' to 'prepaid expenses and other current assets'
- Operating lease right-of-use assets reclassified to separate line item
- Other payables including betting duties, data rights, product and racefield fees, employee benefits and accruals reclassified from 'trade and other payables' to 'other current liabilities'

Trust Consolidation:

- Customer balances held in a trust were previously presented on a net basis at a group level. As the Group is considered the primary beneficiary the amounts are presented on a gross basis

Share Based Payments:

- **Liability vs. Equity classification** – US GAAP has different requirements that lead to certain share based payment arrangements being classified as liabilities

Other Adjustments:

- Adjustments include the different accounting treatment of non-controlling interests, capitalization of development costs and uncertain tax positions

Condensed Group balance sheet bridge to US GAAP and US dollars

HI 2023 IFRS balance sheet bridge to US GAAP and US dollars								
IFRS Captions	Balance Sheet		Share			US GAAP	US GAAP	US GAAP Captions
	IFRS Total	Reclass	Trust Consolidation	Based Payments	Other Adjustments	Total	Total	
	£m	£m	£m	£m	£m	£m	\$m	
Cash and cash equivalents – available for corporate use	805	-	-	-	-	805	1,020	Cash and cash equivalents
		12	-	-	-	12	15	Cash and cash equivalents - restricted
Cash and cash equivalents – customer balances	883	-	352	-	-	1,235	1,563	Player deposits – cash and cash equivalents
Current investments at FVOCI – customer deposits	142	-	-	-	-	142	180	Player deposits – investments
Trade and other receivables	309	(264)	-	-	(1)	44	56	Accounts receivable, net
Derivative financial assets and current tax receivable	39	264	-	-	7	310	392	Prepaid expenses and other current assets
Total current assets	2,178	12	352	-	6	2,548	3,226	Total current assets
Investments	9	-	-	-	-	9	12	Investments
Property, plant and equipment	659	(335)	-	-	-	324	411	Property and equipment, net
		335	-	-	12	347	439	Right-of-use assets
Intangible assets	5,540	-	-	-	(74)	5,466	6,922	Intangible assets, net
Goodwill	10,677	-	-	-	89	10,766	13,635	Goodwill
Deferred tax assets	159	-	-	(6)	(100)	53	69	Deferred tax assets
Other receivables including non-current tax and derivative financial assets	86	-	-	-	-	85	108	Other non-current assets
Financial assets – restricted cash	12	(12)	-	-	-	-	-	
Total assets	19,320	-	352	(6)	(68)	19,598	24,823	Total assets
Trade and other payables	1,445	(1,249)	-	-	-	196	248	Accounts payable
Customer balances	951	-	336	-	-	1,287	1,631	Player deposit liability
Lease liability	83	-	-	-	7	90	115	Operating lease liabilities
Borrowings	33	-	-	-	-	33	42	Long-term debt due within one year
Derivative financial liabilities, provisions and current tax payable	182	1,249	16	150	(8)	1,589	2,012	Other current liabilities
Total current liabilities	2,694	-	352	150	1	3,195	4,048	Total current liabilities
Lease liability	299	-	-	-	(6)	293	371	Operating lease liabilities, non-current
Borrowings	5,283	-	-	-	9	5,292	6,702	Long-term debt
Deferred tax liabilities	678	-	-	-	(3)	675	854	Deferred tax liabilities
Other non-current liabilities including trade and other payables, derivative financial liabilities, provisions and non-current tax payable	214	-	-	49	257	520	659	Other non-current liabilities
Total liabilities	9,168	-	352	199	256	9,975	12,633	Total liabilities

Condensed Group balance sheet bridge to US GAAP and US dollars

FY 2022 IFRS balance sheet bridge to US GAAP and US dollars								
IFRS Captions	Balance Sheet		Share Based Payments			US GAAP	US GAAP	US GAAP Captions
	IFRS Total	Reclass	Trust Consolidation	Other	Adjustments	Total	Total	
	£m	£m	£m	£m	£m	£m	\$m	
Cash and cash equivalents – available for corporate use	798	-	-	-	-	798	966	Cash and cash equivalents
	-	13	-	-	-	13	16	Cash and cash equivalents - restricted
Cash and cash equivalents – customer balances	1,293	-	366	-	-	1,659	2,008	Player deposits - cash and cash equivalents
Current investments at FVOCI – customer deposits	138	-	-	-	-	138	167	Player deposits - investments
Trade and other receivables	345	(249)	-	-	-	96	116	Accounts receivable, net
Derivative financial assets and current tax receivable	325	254	-	-	-	580	703	Prepaid expenses and other current assets
Total current assets	2,899	18	366	-	-	3,284	3,976	Total current assets
Investments	9	-	-	-	-	9	11	Investments
Property, plant and equipment	702	(356)	-	-	10	356	430	Property and equipment, net
	-	356	-	-	17	373	452	Right-of-use assets
Intangible assets	5,880	-	-	-	(66)	5,814	7,036	Intangible assets, net
Goodwill	10,860	-	-	-	84	10,944	13,244	Goodwill
Deferred tax assets	67	-	-	(6)	(24)	37	47	Deferred tax assets
Other receivables including non-current tax	52	-	-	-	-	52	62	Other non-current assets
Financial assets – restricted cash	13	(13)	-	-	-	-	-	
Total assets	20,482	5	366	(6)	21	20,869	25,258	Total assets
Trade and other payables	1,533	(1,329)	-	-	-	204	248	Accounts payable
Customer balances	1,395	-	349	-	-	1,744	2,110	Player deposit liability
Lease liability	85	-	-	-	5	90	110	Operating lease liabilities
Borrowings	36	-	-	-	-	36	43	Long-term debt due within one year
Derivative financial liabilities, provisions and current tax payable	267	1,329	17	151	(16)	1,748	2,115	Other current liabilities
Total current liabilities	3,316	-	366	151	(10)	3,822	4,626	Total current liabilities
Lease liability	321	-	-	-	(4)	317	384	Operating lease liabilities, non-current
Borrowings	5,542	-	-	-	-	5,542	6,706	Long-term debt
Deferred tax liabilities	760	-	-	-	-	760	919	Deferred tax liabilities
Other non-current liabilities including trade and other payables, derivative financial liabilities, provisions and non-current tax payable	206	-	-	34	175	415	501	Other non-current liabilities
Total liabilities	10,145	-	366	185	160	10,856	13,136	Total liabilities

US GAAP – Condensed Group consolidated balance sheet

\$m	FY 2021	FY 2022	H1 2023
Cash and cash equivalents	1,286	966	1,020
Restricted cash – current	10	16	15
Player deposits – cash and cash equivalents	1,385	2,008	1,563
Player deposits – investments	112	167	180
Accounts receivable	54	116	56
Prepaid expenses and other current assets	275	703	392
Total current assets	3,122	3,976	3,226
Investments	7	11	12
Property and equipment, net	281	430	411
Right-of-use assets	343	452	439
Intangible assets, net	6,533	7,036	6,922
Goodwill	12,745	13,244	13,635
Deferred tax assets	11	47	69
Other non-current assets	160	62	108
Total assets	23,202	25,258	24,822
Accounts payable	(100)	(248)	(248)
Player deposit liability	(1,417)	(2,110)	(1,631)
Operating lease liabilities	(56)	(110)	(115)
Long-term debt due within one year	(30)	(43)	(42)
Other current liabilities	(1,642)	(2,115)	(2,012)
Total current liabilities	(3,245)	(4,626)	(4,048)
Operating lease liabilities, non-current	(304)	(384)	(371)
Long-term debt	(4,797)	(6,706)	(6,702)
Deferred tax liabilities	(673)	(919)	(854)
Other non-current liabilities	(715)	(501)	(659)
Total liabilities	(9,734)	(13,136)	(12,633)

Condensed Group cash flow statement bridge to US GAAP

Key adjustments: Statutory Group cash flow statement bridge to US GAAP

Cost Reclass:

Adjustments reflect the reclassification of cashflows from:

- Payments of operating leases, interest costs and the settlement of derivatives from financing activities to operating activities under US GAAP
- Capitalized development costs now expensed under US GAAP and contingent consideration from investing activities to operating activities
- Acquisition of non-controlling interest and the remaining contingent consideration from investing activities to financing activities

Trust consolidation:

• Customer balances held in a trust were previously presented on a net basis at a group level. As the Group is considered the primary beneficiary the amounts are presented on a gross basis

Other Adjustments:

Adjustments primarily relate to share-based payments, hedging, deferred and current tax adjustments due to different accounting treatment under US GAAP

H1 2023 IFRS cash flow bridge to US GAAP

IFRS Captions	IFRS total	Cost Reclass	Trust consolidation	Other	US GAAP total	US GAAP total	US GAAP Captions
	£m	£m	£m	£m	£m	\$m	
Net cash from operating activities	71	(45)	(14)	(17)	(5)	(8)	Net cash (used) / generated in operating activities
Net cash used in investing activities	(224)	27	-	(16)	(213)	(262)	Net cash used in investing activities
Net cash from/(used in) financing activities	(227)	18	-	1	(208)	(259)	Net cash (used in)/provided by financing activities

FY 2022 IFRS cash flow bridge to US GAAP

IFRS Captions	IFRS total	Cost Reclass	Trust consolidation	Other	US GAAP total	US GAAP total	US GAAP Captions
	£m	£m	£m	£m	£m	\$m	
Net cash from operating activities	1,297	(294)	25	(48)	980	1,163	Net cash provided by operating activities
Net cash used in investing activities	(2,272)	268	-	(14)	(2,018)	(2,519)	Net cash used in investing activities
Net cash from/(used in) financing activities	1,407	26	-	1	1,434	1,783	Net cash provided by financing activities

US GAAP – Condensed Group consolidated cash flow statement

\$m	FY 2021	FY 2022	H1 2023
Cash flows from operating activities:			
Net loss	(756)	(370)	(47)
Adjustments to reconcile net loss to net cash from operating activities:			
Depreciation and amortization	1,010	1,075	601
Change in fair value of derivatives	(141)	(152)	(12)
Non-cash interest (income) / expense, net	17	7	(4)
Non-cash operating lease expense	70	96	67
Unrealized foreign currency exchange (gain) / loss	101	196	(224)
Loss/(gain) on disposal	(23)	(1)	-
Share-based compensation – equity classified	63	132	86
Share-based compensation – liability classified	425	49	22
Change in fair value of Fox Option liability and other non-cash expense/(income)	69	(89)	117
Deferred taxes	(12)	(145)	(192)
Loss / (gain) on extinguishment of long-term debt	(130)	65	-
Change in contingent consideration	7	(6)	(3)
Change in operating assets and liabilities:			
Player deposits	-	(72)	(5)
Accounts receivable	(17)	(12)	51
Prepaid expenses and other current assets	(34)	(96)	(59)
Accounts payable	(1)	(24)	17
Accrued and other current liabilities	(117)	207	101
Player deposit liability	80	376	(462)
Operating leases liabilities	(57)	(73)	(62)
Net cash provided by / (used in) operating activities	553	1,163	(8)
Cash flows from investing activities:			
Purchases of property and equipment	(122)	(122)	(48)
Purchases of intangible assets	(85)	(100)	(79)
Capitalized software	(152)	(207)	(135)
Acquisitions, net of cash acquired	(70)	(2,097)	-
Proceeds from disposal of property and equipment	175	7	-
Net cash used in investing activities	(254)	(2,519)	(262)
Cash flows from financing activities:			
Proceeds from issue of common share upon exercise of options	18	9	5
Proceeds from issuance of long-term debt (net of transaction costs)	1,661	4,692	613
Repayment of long-term debt	(1,033)	(2,646)	(711)
Acquisition of non-controlling interests	-	(251)	-
Distributions to non-controlling interests	(23)	(7)	-
Payment of contingent consideration	(10)	(11)	-
Repurchase of common share	(252)	(3)	(166)
Net cash (used in)/provided by financing activities	361	1,783	(259)
Net decrease in cash, cash equivalents and restricted cash	660	427	(529)
Cash, cash equivalents and restricted cash – Beginning of period	2,151	2,681	2,990
Foreign currency exchange gain/(loss) on cash and cash equivalents	(130)	(118)	137
Cash, cash equivalents and restricted cash – end of period	2,681	2,989	2,598

2024 Accounting policy changes¹

From 1 January 2024, PokerStars US will be included in the International division for reporting purposes reflecting how the business is now managed. This change will not be reflected in fiscal year 2023 reporting and is therefore not reflected in the historic comparative information provided in this pack. This will be effective for Q1 2024 reporting, at which point historic comparatives will be recast. As such, please refer to the summary of PokerStars US historical financial information below enabling adjustments to be made after fiscal year 2023 reporting, but ahead of Q1 2024 reporting. To make these adjustments the PokerStars US numbers provided must be added to the International segment and subtracted from the US segment numbers.

PokerStars US

\$m (except AMPS and %)	Q1 2021	Q2 2021	Q3 2021	Q4 2021	FY 2021	Q1 2022	Q2 2022	Q3 2022	Q4 2022	FY 2022	Q1 2023	Q2 2023	H1 2023
Average monthly players ('000s)	100	87	78	85	88	84	66	66	69	71	71	57	64
Sportsbook stakes	112	81	64	104	361	68	43	34	45	190	34	23	57
Sportsbook net revenue margin	4.4%	3.5%	2.9%	2.9%	3.5%	3.6%	4.1%	7.5%	3.8%	4.5%	8.6%	6.0%	7.5%
Sportsbook	5	3	2	3	12	2	2	3	2	8	3	1	4
iGaming	28	27	22	21	99	20	18	18	18	73	21	19	41
Other	-	-	-	-	-	-	-	-	-	-	-	-	-
Total revenue	33	30	24	24	111	22	20	20	19	82	24	21	45
Adjusted EBITDA	(30)	(20)	(12)	(16)	(77)	(18)	(17)	(17)	(38)	(91)	(18)	(19)	(37)
Adjusted EBITDA margin	(89.5%)	(66.0%)	(48.6%)	(66.3%)	(69.3%)	(81.0%)	(84.3%)	(85.6%)	(197.2%)	(110.5%)	(73.6%)	(93.5%)	(82.7%)
Share based payments	0	0	0	0	0	(0)	1	1	1	2	0	0	0
Further Adjusted EBITDA	(30)	(20)	(12)	(16)	(77)	(18)	(16)	(16)	(37)	(88)	(18)	(19)	(37)
Further Adjusted EBITDA margin	(89.4%)	(65.9%)	(48.5%)	(66.2%)	(69.2%)	(81.1%)	(80.6%)	(81.9%)	(193.2%)	(107.7%)	(72.9%)	(92.0%)	(81.7%)
Additional information: Segment cost of sales and operating expenses (excluding share based payments)													
Cost of sales	24	23	18	16	81	14	17	14	15	59	15	16	31
Technology, research and development	2	3	2	2	9	2	(0)	3	(1)	4	2	(0)	2
Sales & marketing expenses	33	20	9	15	76	15	11	9	22	58	14	11	25
General and administrative expenses	4	4	7	7	22	9	9	11	21	49	11	13	25

¹ Accounting policy changes are effective from 1 January 2024 and will be reflected in Q1 reporting. Prior year comparatives will be recast for these changes

Non-GAAP reconciliations

Group Adjusted EBITDA reconciliation													
\$m	Q1 2021	Q2 2021	Q3 2021	Q4 2021	FY 2021	Q1 2022	Q2 2022	Q3 2022	Q4 2022	FY 2022	Q1 2023	Q2 2023	HI 2023
Net loss	121	(516)	(224)	(137)	(756)	(105)	19	(201)	(84)	(370)	(249)	204	(47)
<i>Add back:</i>													
Income taxes	27	201	(15)	(19)	194	21	28	92	(66)	75	98	(53)	45
Other (expense)/income, net	(88)	16	(97)	68	(101)	(91)	27	(32)	91	(5)	45	(11)	34
Interest expense, net	53	54	107	-	214	41	35	52	84	212	93	83	176
Depreciation and amortization	250	257	252	247	1,007	244	263	255	315	1,076	296	302	598
Transaction fees and associated costs	-	-	-	29	29	5	8	12	18	43	3	17	20
Restructuring and integration costs	14	14	17	20	65	21	21	39	74	155	25	26	51
Legal settlements/(loss contingencies)	3	3	198	19	223	-	-	-	(44)	(44)	-	-	-
Gaming tax expenses	-	-	-	11	11	-	-	-	-	-	-	-	-
Adjusted EBITDA	380	29	238	238	886	137	401	217	388	1,142	309	568	878
Revenue	2,047	2,191	1,992	2,078	8,308	2,108	2,287	2,227	2,842	9,463	2,918	3,000	5,919
Adjusted EBITDA margin	18.6%	1.3%	12.0%	11.5%	10.7%	6.5%	17.5%	9.7%	13.6%	12.1%	10.6%	18.9%	14.8%
<i>Add back:</i>													
Share-based compensation expense	7	402	47	27	484	42	30	59	17	147	43	64	107
Further Adjusted EBITDA	387	430	286	266	1,369	178	430	276	405	1,289	352	632	984
Further Adjusted EBITDA margin	18.9%	19.6%	14.3%	12.8%	16.5%	8.5%	18.8%	12.4%	14.2%	13.6%	12.1%	21.1%	16.6%

Non-GAAP reconciliations

Group adjusted free cash flow				Group net debt reconciliation			
\$m	FY 2021	FY 2022	HI 2023	\$m	FY 2021	FY 2022	HI 2023
Net cash (used) / generated in operating activities	553	1,163	(8)	Long-term debt	4,797	6,707	6,702
<i>Less:</i>				Long-term debt due within one year	30	43	42
Change in player deposits	-	72	5	Total Debt	4,827	6,750	6,744
Change in player deposit liability	(80)	(376)	462	<i>Add:</i>			
<i>Add cash impact of:</i>				Transactions costs, premiums or discount included in the carrying value of debt	57	41	23
Transaction fees and associated costs	23	32	20	<i>Less:</i>			
Restructuring and integration costs	61	114	51	Unrealized foreign exchange on translation of foreign currency debt	(32)	(151)	163
Legal settlement/loss contingencies	223	-	-	Cash and cash equivalents	(1,287)	(966)	(1,019)
<i>Less cash impact of:</i>				Net Debt	<u>3,565</u>	<u>5,674</u>	<u>5,911</u>
Purchase of property and equipment	(122)	(122)	(48)				
Purchases of intangible assets	(85)	(100)	(79)				
Capitalized software	(152)	(207)	(135)				
Adjusted free cash flow	<u>421</u>	<u>576</u>	<u>268</u>				

Non-GAAP reconciliations

Adjusted net profit attributable to Flutter shareholders			
\$m	FY 2021	FY 2022	HI 2023
Net loss	(757)	(370)	(47)
<i>Add (Less):</i>			
Transaction fees and associated costs	29	43	20
Restructuring and integration costs	63	155	51
Legal settlements/loss contingencies	223	(44)	-
Gaming tax dispute	10	-	-
Amortization of acquired intangibles	738	749	387
Loss/(gain) on settlement of long-term debt	(130)	65	-
Financing related fees not eligible for capitalization	27	9	-
Gain from disposal of Oddschecker Global Media	(17)	-	-
Share-based compensation	484	147	107
Tax impact of above adjustments	(67)	(199)	(105)
Adjusted net profit	604	556	413
<i>Less:</i>			
Net loss attributable to non-controlling interests and redeemable non-controlling interests	(13)	(1)	(7)
Adjustment of redeemable non-controlling interest	179	63	(5)
Adjusted net profit attributable to Flutter shareholders	438	494	425
Weighted average number of shares	176	177	178

Note: Adjusted net profit attributable to shareholders was updated on March 26, 2024 consequent to the release of our audited reported financial information.

Adjusted earnings per share			
\$	FY 2021	FY 2022	HI 2023
Net loss per share	(5.25)	(2.44)	(0.20)
<i>Add (Less):</i>			
Transaction fees and associated costs	0.16	0.24	0.11
Restructuring and integration costs	0.36	0.88	0.29
Legal settlements/loss contingencies	1.27	(0.25)	-
Gaming tax dispute	0.06	-	-
Amortization of acquired intangibles	4.20	4.24	2.17
Loss/(gain) on settlement of long-term debt	(0.74)	0.37	-
Financing related fees not eligible for capitalization	0.15	0.05	-
Gain from disposal of Oddschecker Global Media	(0.10)	-	-
Share - based compensation	2.75	0.83	0.60
Tax impact of above adjustments	(0.38)	(1.12)	(0.59)
Adjusted earnings per share	2.49	2.79	2.38

Note: Adjusted earnings per share was updated on March 26, 2024 consequent to the release of our audited reported financial information.

Disclaimer

Non-GAAP financial measures

This presentation contains the financial measures of adjusted EBITDA, Further Adjusted EBITDA, Adjusted Net Profit, Adjusted EPS, Adjusted Free Cash Flow and net debt. The Company believes that these non-GAAP financial measures provide users of its financial information with useful information to supplement its financial operating performance in accordance with U.S. GAAP. Adjusted EBITDA, Further Adjusted EBITDA, Adjusted Net Profit, Adjusted EPS, Adjusted Free Cash Flow and net debt may not be comparable to similarly titled measures used by other companies, have limitations as analytical tools and should not be considered in isolation, or as a substitute for analysis of the Company's operating results as reported under U.S. GAAP. Additionally, the Company does not consider its non-GAAP financial measures as superior to, or a substitute for, the equivalent measures calculated and presented in accordance with U.S. GAAP. A reconciliation of Adjusted EBITDA, Further adjusted EBITDA, Adjusted Net Profit, Adjusted EPS, Adjusted Free Cash Flow and net debt to the most directly comparable U.S. GAAP financial measures can be found in the appendix.

Forward-looking statements

This presentation contains information that is forward-looking, including within the meaning of Section 27A of the Securities Act of 1933, as amended and Section 21E of the Securities Exchange Act of 1934, as amended, and which reflects the Company's current views with respect to, among other things, its operations, its financial performance and its industry. Forward-looking statements include all statements that are not historical facts. In some cases, you can identify these forward-looking statements by the use of words such as "outlook," "believe(s)," "expect(s)," "potential," "continue(s)," "may," "will," "should," "could," "would," "seek(s)," "predict(s)," "intend(s)," "trends," "plan(s)," "estimate(s)," "anticipates," "projection," "goal," "target," "aspire," "will likely result" and or the negative version of these words or other comparable words of a future or forward-looking nature. Such forward-looking statements are subject to various risks and uncertainties. Accordingly, there are or will be important factors that could cause actual outcomes or results to differ materially from those indicated in these statements. Such factors include, among others, risks related to Flutter's business, operations and financial performance, including its ability to effectively compete in the global entertainment and gaming industries, its ability to retain existing customers and to successfully acquire new customers, its ability to develop new product offerings, its ability to successfully acquire and integrate new businesses, its ability to maintain relationships with third-parties, its ability to maintain its reputation, and public sentiment towards online betting and iGaming generally; market and global conditions and economic factors beyond Flutter's control, such as the potential impact of general economic conditions, including inflation, rising interest rates and instability in the banking system, on Flutter's liquidity, operations and personnel; risks related to licensing and regulation, including Flutter's ability to obtain and maintain licenses with gaming authorities, adverse changes to the regulation of online betting and iGaming, the failure of additional jurisdictions to legalize and regulate online betting and iGaming, and Flutter's ability to comply with complex, varied and evolving U.S. and international laws and regulations relating to its business; Flutter's ability to raise financing in the future; Flutter's success in retaining or recruiting officers, key employees or directors; litigation and the ability to adequately protect Flutter's intellectual property rights; the impact of data security breaches or cyber attacks on Flutter's systems; and Flutter's ability to remediate material weaknesses in its internal control over financial reporting. Additional factors that could cause the Company's results to differ materially from those described in the forward-looking statements can be found under the section entitled "Risk Factors" of the Company's amended Registration Statement on Form 20-F filed with the Securities and Exchange Commission ("SEC"), on January 18, 2024, as such factors may be updated from time to time in the Company's periodic filings with the SEC, which are accessible on the SEC's website at www.sec.gov. Accordingly, there are or will be important factors that could cause actual outcomes or results to differ materially from those indicated in these statements. These factors should not be construed as exhaustive and should be read in conjunction with the other cautionary statements that are included in the Company's filings with the SEC. The Company undertakes no obligation to publicly update or review any forward-looking statement, whether as a result of new information, future developments or otherwise, except as required by law.

